

Great Entrepreneur Series



Business Profile - vital stats:

We provide insurance and risk solutions to individuals and businesses throughout Northern California. \$15 million in annual revenues, 8 locations, 120 employees. Locally owned and operated.

What makes us great:

A professional, knowledgeable, customer-focused staff that believes in our company motto "Our Performance Makes the Difference."

Personal philosophy:

Lead by example when it comes to working hard. If you consistently give your best, and do so with enthusiasm, so will those around you.

National Bank of the Redwoods salutes:

Mary Fairow

President, Northwest Insurance Agency, Inc.

Why I switched to NBR:

I wanted to work with a bank that had a similar business model to our own—locally owned and committed to providing large firm resources, but small firm service.

My advice to you:

If you aren't 100% satisfied with your banking relationship, you owe it to the future of your business to explore working with NBR. We're glad we did. You can even call me to talk about it at 573-1300.



The Entrepreneurial Bank

www.nbronline.com

MEMBER FDIC



Seven North Bay Branches to Serve You

Downtown Santa Rosa
707.573.4800

Cleveland Avenue
707.523.2005

Ukiah
707.462.3288

Montgomery Village
707.524.2222

Lakeport
707.263.7102

Rohnert Park
707.585.6400

Sebastopol
707.823.8000